



## News Release

### **York Insurance Services Group, Inc. Acquires Site Inspections LLC, Now Offering Nationwide Loss Control Services**

PARSIPPANY, N.J., (October 10, 2008) – York Insurance Services Group, Inc., a premier national provider of insurance services, including claims handling, specialized loss adjusting, managed care, insurance pool administration, loss control and others, today announced it has acquired Atlanta-based Site Inspections LLC from parent company Primary Group Incorporated. The terms of the acquisition were not disclosed.

Site Inspections offers customized loss control services in all 50 states. Inspection reports are provided to clients in online format, giving an aggregate view of their entire book of business and allowing for seamless data mining and trending. In addition to property-casualty site inspections, Site also provides telephonic and onsite premium audits. Site Inspections specializes in commercial middle market risks with a specific focus on MGA programs. Some of the business classes Site serves include restaurants, condominium and apartment complexes, retail stores, light manufacturing, franchises and middle market-type affinity groups. Inspections are customized for each program, and turnaround is generally within only a few weeks.

Greg Hall will remain as president of Site Inspections. Site will operate independently but will report up through York Programs. In the programs market, York currently serves as the claims administrator for hundreds of industry-specific programs in dozens of industries. The acquisition will enable York Programs to offer nationwide loss control to its existing program partners, including managing general agents, program administrators, insurers, London syndicates, coverholders and risk retention groups/captives.

Mark Aussicker, president of York Programs, says, “York has invested considerable time and resources in developing our program-specific infrastructure. Many of our clients have indicated that adding loss control to our current service offering would add significant value and help improve the profitability of their programs. Site’s focus on pleasing clients and providing innovative, value-driven solutions will be a solid complement to our existing relationships.”

Hall says, “I speak for all of Site’s employees when I say we are pleased to join York. Both companies have a client-first, flexible approach to providing insurance services. While Site and York will continue to offer loss control and claims services on a stand-alone basis, our clients are eager to be given the opportunity to partner loss control with

claims. The impact this will have on their ability to trend, prevent future losses and mine data will be significant.”

Tom MacArthur, chairman and chief executive officer of York Insurance Services Group, says, “York’s expansion strategy is motivated first and foremost by our desire to reduce our clients’ overall cost of risk and remain their first choice as provider of a complete range of insurance services. With Site Inspections, we can now offer our clients quick, high quality, cost-effective inspections, which will help them make better underwriting decisions.”

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### **About York Insurance Services Group**

York Insurance Services Group, Inc. is a premier provider of claims-handling, specialized loss adjusting, managed care, pool administration, loss control and other risk management and insurance services nationwide. York provides risk management and managed care solutions to a wide variety of strategic partners, including insurance carriers, self insureds, brokers, wholesalers, MGAs, programs, risk pools and public entities. York delivers customized claims solutions for all lines of business, including property, liability, products liability, ocean and inland marine, environmental, transportation and logistics, construction and workers’ compensation. York is based in Parsippany, N.J., and has nearly 1,200 employees nationwide. Visit us on the Web at [www.yorkisg.com](http://www.yorkisg.com).

### **About Site Inspections**

Site Inspections performs high quality, cost-effective loss control services nationwide for commercial middle market risks. Site focuses primarily on the MGA program end market by helping clients assess risk factors and identify loss trends. Site Inspections is committed to excellence and to providing clients customized services based on their needs in a prompt, paperless environment and in a professional manner. For more information, go to [www.siteinspections.com](http://www.siteinspections.com).

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